

PRESS RELEASE

Toronto – July 22, 2011 - The ability to transmit Dec page attachments seamlessly and electronically from an insurance company to a brokerage has been a long outstanding requirement in the P&C industry.

SGI CANADA in conjunction with MASTERCOM and Zycomp announced they have successfully completed a download transaction providing a no-touch inclusion of a Dec page attachment. The attachment was stripped out and moved to the client's database automatically with no broker intervention. Facilitating this long awaited announcement was a CSIO standard developed for attachments and released in June 2010.

"As a company that is always looking at ways to make it easier for brokers across Canada to do business with us, we are proud to be the first insurer in Canada to support this new technology," says Andrew Cartmell, President and CEO, SGI CANADA. "We have many innovative, progressive brokers who are constantly looking at ways to be more efficient in managing their business, and providing alternatives to handling less paper is one way we can help brokers do that."

Steve Zylak, president of Zycomp calls this "an important step forward in providing the independent insurance broker with a competitive advantage against direct writers". Steve adds "we are proud to partner with SGI CANADA and MASTERCOM in using the CSIO standard to make this possibility a reality". Using the same CSIO standard, Zycomp have also developed the ability to automatically attach a PDF image of the Quote Summary / Quote Detail to the customer file as part of the Quoting integration within their system.

Roger Dawson is the President and founder of MASTERCOM and he comments "...this is only the beginning, but proof positive that this technology works. This will simplify brokers' daily routines and allow them more time to support their clients." MASTERCOM's software supports CSIO email attachments and the extraction of attachments from policy downloads.

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