



MDI

PRESS RELEASE

FOR IMMEDIATE RELEASE

Centre for Study of Insurance Operations (CSIO) announces MDI's membership renewal as a Vendor Member.

Toronto, January 18th, 2001 - CSIO today announced that MDI has rejoined CSIO as a Vendor Member. CSIO is an association whose membership is made up of 40 companies, representing over 80% of all broker driver P&C premium, and all Canadian brokers represented through the Insurance Brokers Association of Canada (IBAC). CSIO members have both national and global status and are dedicated to improving the competitive position of the independent broker distribution channel.

Richard Sirois, MDI's President, stated that "our renewed association with CSIO is a unique opportunity for MDI to re-evaluate partners' commitment towards the implementation of a universal solution, which would benefit all members and provide a strategic advantage. Mr. Sirois believes this alliance will provide their customers with unlimited electronic access to their insurance partners, and allow MDI to contribute in the development of the new CSIO Internet technologies."

Klaas Westera, President of CSIO, stated that "CSIO is pleased to welcome MDI, a recognized vendor of technical insurance solutions, back within its organization. Their participation in our activities will benefit their broker clients and the industry on the whole." MDI has already started to attend workgroups involved with EDI standards, XML language and Internet based technologies."

The Centre for Study of Insurance Operations (CSIO) is a national organization, supported and funded by committed broker insurance companies and the brokerage community. Its mission is to assume a leadership role in facilitating the continuous improvement in efficiency and effectiveness of the delivery of insurance and complementary products and services to the client. CSIO is the organization responsible for the development and maintenance of the property and casualty insurance industry EDI standards in Canada. www.csio.com.

MDI is a vendor dedicated to the development of computerized technologies since 1980 offering complete solutions to brokers including the GPA Traditional Management Products, SuperOptions, SuperTarif, WinTarif as well as the "SuperWin" complementary modules. The Management System also provides CSIO EDI functionality (automobile and habitational). In addition to these technologies, MDI recently introduced "The Professional Suite", a universal solution offered to insurance sales and financial services professionals, to further develop their businesses.

For further information, please contact Ms. Laurence Delomosne, National Director, Standards & Technologies at (416) 360-1773, extension 318.