



## Deltek Software Inc. has rejoined CSIO as a Vendor Participant.

PRESS RELEASE

FOR IMMEDIATE RELEASE

### **Centre for Study of Insurance Operations (CSIO) announces Deltek Software Inc.'s membership renewal as a Vendor Member.**

Toronto, December 16, 2002 – CSIO announced today that Deltek Software Inc. has rejoined CSIO as a Vendor Participant. CSIO is an association whose membership is made up of 55 companies, representing over 83% of all broker driver P&C premium, and all Canadian brokers represented through the Insurance Brokers Association of Canada (IBAC). CSIO members have both national and global status and are dedicated to improving the competitive position of the independent broker distribution channel.

Mr. J. Raymond Delisle, President of Deltek Software Inc., declared that “the next years will be marked by the new innovative trends that CSIO has already put forward and to which Deltek will participate for the benefit of our clients using our Windows – Select version. Deltek has developed its new Windows version product so that it does comply and allow the use of CSIO’s EDI standards, XML and Web screens.”

Mr. Klaas Westera, President of CSIO, stated, “CSIO is pleased to welcome Deltek Software Inc., a well-known supplier of insurance technical solutions, back within its organization. Their involvement in our sphere of activities will benefit our broker clients and the insurance business in general.”

Deltek offers bilingual business software intended for the general and life insurance agency or broker. The software L’Intermediaire was first launched back in 1991. Since 1998, a new Windows version is available under the name “Select”. Deltek is actually serving many clients in the Quebec market, of whom 51 have migrated to the Windows platform in the past two years.

The Centre for Study of Insurance Operations (CSIO) is a national organization, supported and funded by committed broker insurance companies and the broker community through the Insurance Brokers Association of Canada (IBAC). Its mission is to assume a leadership role in facilitating the continuous improvement in efficiency and effectiveness of the delivery of insurance and complementary products and services to the consumer. CSIO is responsible for the development and maintenance of Canadian industry standards in forms, EDI, XML and Web screens.

For more information, visit [www.deltek.qc.ca](http://www.deltek.qc.ca) or contact Mr. J. Raymond Delisle at 1-800-320-2428. You can also visit our websites [www.csio.com](http://www.csio.com), [www.csioinsuranceportal.com](http://www.csioinsuranceportal.com) or

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