



## Policy Works Inc. Receives CSIO Achievement Award

Toronto, Ontario, 24 April 2008 - The CSIO board of directors has chosen to honour Policy Works Inc. for their achievements in commercial lines XML implementation by presenting them with the CSIO Achievement Award.

The CSIO Achievement Award will be presented, each year, at CSIO's AGM. "We hope that this award will not only honour those that make significant contributions but to stimulate greater innovation in favour of the independent broker distribution channel" says CSIO Chairman Bob Fitzgerald.

The year 2007 has, very pleasingly, been filled with a flurry to implement XML standards to improve the efficiencies and integrations with the Independent Broker Distribution Channel.

Nominations were reviewed with respect to the following criteria that led to the selection of Policy Works Inc. by the CSIO Board of Directors.

1. The most measurable Return On Investment (as determined by brokers themselves) delivered from a vendor's seamless implementation of CSIO commercial lines standards used by the Independent Broker Distribution Channel.
2. The broadest packaged offering of CSIO commercial lines data standards delivered to the Independent Broker Distribution Channel.
3. The greatest number of active CSIO commercial lines real time implementations between trading partners within the Independent Broker Distribution Channel.

The award was presented by CSIO President Steve Kaukinen to Policy Works President, Kevin Campbell, on April 22nd, 2008, at the CSIO Annual General Meeting.

CSIO has worked diligently developing Standards that are robust and have the foresight and evolutionary capabilities to compliment and adapt to the ever-changing business requirements. In 2005, CSIO, with the insights of a wide range of experts of our membership, developed extensive commercial lines XML, Recommendations, and Forms standards for the industry.

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